Strategies That Underpin Medium- to Long-term Growth

Foundation for Business Model

Data

# Key Financial and Non-financial Data

Financial Data		FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022
Net sales	Millions of yen	1,032,431	1,110,851	1,112,748	1,096,317	1,065,776	1,107,429	1,142,713	1,129,254	1,056,560	1,157,945	1,242,521
Housing	Millions of yen	469,036	496,790	494,116	473,441	484,975	497,782	506,729	512,937	485,265	515,191	537,371
Urban Infrastructure & Environmental Products	Millions of yen	214,516	239,941	227,689	226,279	240,332	239,241	239,193	237,380	204,586	211,776	<b>234,296</b> *2
High Performance Plastics	Millions of yen	332,017	353,782	372,296	378,552	357,526	386,154	341,290	322,421	309,867	358,809	<b>396,389</b> *2
Medical <sup>*1</sup>	Millions of yen							70,721	72,588	72,342	88,517	89,680
Operating profit	Millions of yen	59,621	82,541	85,764	89,823	96,476	99,231	95,686	87,974	67,300	88,879	91,666
Operating profit margin	%	5.8	7.4	7.7	8.2	9.1	9.0	8.4	7.8	6.4	7.7	7.4
Housing	Millions of yen	36,333	41,108	41,327	36,387	37,549	37,935	39,002	37,792	30,546	35,318	32,831
Urban Infrastructure & Environmental Products	Millions of yen	1,800	6,460	1,264	3,610	12,827	14,791	15,007	15,480	11,251	14,061	<b>21,192</b> *2
High Performance Plastics	Millions of yen	23,249	36,098	45,951	53,353	54,537	57,821	44,855	37,374	28,935	42,351	<b>40,091</b> *2
Medical <sup>*1</sup>	Millions of yen							9,623	9,204	7,010	11,180	12,511
Ordinary profit	Millions of yen	60,670	83,310	87,978	81,213	91,513	93,929	93,146	87,202	62,649	97,001	104,241
Profit attributable to owners of parent	Millions of yen	30,174	41,190	52,995	56,653	60,850	63,459	66,093	59,181	41,544	37,067	69,263
Comprehensive income	Millions of yen	77,437	57,944	91,587	37,080	57,638	73,898	55,648	36,364	93,956	41,509	84,008
Total assets	Millions of yen	901,564	961,009	968,011	936,043	943,640	994,137	1,023,706	1,105,781	1,150,143	1,198,921	1,228,131
Net assets	Millions of yen	433,228	473,555	535,292	544,156	570,549	612,757	632,746	634,219	694,392	702,753	732,525
R&d expenditures	Millions of yen	25,894	27,720	29,452	31,693	34,169	36,974	38,838	37,146	35,110	37,010	40,471
Capital expenditures	Millions of yen	36,842	41,827	46,993	49,740	43,868	53,518	73,595	66,667	55,326	52,540	56,761
Depreciation	Millions of yen	34,895	34,376	31,203	34,735	34,843	36,016	38,789	42,018	44,926	45,912	48,995
Amortization of goodwill	Millions of yen	3,232	2,957	2,348	2,156	2,118	2,416	2,848	3,238	4,419	2,792	3,411
Cash flows from operating activities	Millions of yen	71,016	97,720	67,760	71,389	108,229	82,272	85,213	92,647	75,271	105,023	71,543
Cash flows from investing activities	Millions of yen	-31,133	-60,914	4,127	-23,715	-44,057	-60,881	-62,553	-100,562	-58,495	2,694	-59,430
Cash flows from financing activities	Millions of yen	-30,520	-49,803	-63,856	-41,726	-39,633	-35,981	-31,539	15,450	-19,157	-54,729	-62,906
Net assets per share	yen	810.76	897.13	1,033.49	1,071.24	1,147.91	1,245.91	1,307.75	1,333.76	1,485.89	1,519.19	1,642.67
Basic earnings per share	yen	58.53	80.13	104.73	115.08	126.13	133.80	141.74	128.80	91.92	83.17	159.19
Dividend per share	yen	18	23	27	30	35	40	44	46	47	49	59
Payout ratio	%	30.8	28.7	25.8	26.1	27.7	29.9	31.0	35.7	51.1	58.9	37.0

\*1 The Medical Business was separated from the High Performance Plastics Company from fiscal 2019. (Prior to fiscal 2017, the Medical Business was included in the High Performance Plastics Company.)

\*2 Effective from the third quarter of fiscal 2022, the fire-resistant materials and CPVC-related businesses as well as Crosswave products, which were previously included in the HPP segment, have been reclassified into the UIEP segment for the purpose of optimizing the business portfolio in pursuit of greater synergies. Moreover, SEKISUI SEIKEI CO., LTD. and SEKISUI KYDEX, LLC., which were previously included in the UIEP segment.

SEKISUI CHEMICAL Group's Strategies That Underpin Value Creation Medium- to Long-term Growth

Foundation for Business Model

Data

## Key Financial and Non-financial Data

Financial Data		FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022
Financial Index			-	-	-			-	-		-	-
DOE	%	2.4	2.7	2.8	2.8	3.1	3.3	3.4	3.5	3.3	3.3	3.7
Equity-to-asset ratio	%	46.4	47.5	53.3	55.9	58.2	59.1	59.3	55.1	58.0	56.3	57.4
Current ratio	%	131.1	127.4	139.8	138.0	160.7	153.6	151.0	147.2	179.1	184.8	189.5
Fixed ratio	%	110.3	102.1	97.2	95.9	86.9	91.0	91.2	100.8	96.6	87.4	86.0
Interest-bearing debt	Millions of yen	115,320	94,010	63,120	52,338	43,734	46,326	53,848	117,665	138,168	122,557	120,459
Debt/Equity ratio	%	27.6	20.6	12.2	10.0	8.0	7.9	8.9	19.3	20.7	18.2	17.1
Interest coverage ratio	Times	21.7	33.2	51.7	64.5	100.4	109.9	113.5	85.3	58.2	120.4	110.8
Total assets turnover	Times	1.19	1.19	1.15	1.15	1.13	1.14	1.13	1.06	0.94	0.99	1.02
Inventory turnover	Times	7.57	7.50	7.09	7.11	7.00	6.84	6.30	5.52	4.80	4.96	4.68
Tangible fixed assets turnover	Times	4.38	4.51	4.31	4.11	4.01	4.09	3.88	3.49	3.07	3.23	3.35
R&D expenditures to revenues	%	2.51	2.50	2.65	2.89	3.21	3.34	3.40	3.29	3.32	3.20	3.26
ROE	%	7.8	9.4	10.9	10.9	11.3	11.2	11.1	9.7	6.5	5.5	10.0
ROA	%	7.0	8.9	9.1	8.5	9.7	9.7	9.2	8.2	5.6	8.3	8.6
ROIC	%								7.7	5.4	7.3	7.6
EBITDA	Millions of yen	97,749	119,875	119,316	126,714	133,437	137,665	137,324	133,231	116,647	137,584	142,099
PER	Times	17.63	13.39	14.89	12.04	14.83	13.87	12.55	11.17	23.12	21.15	11.78
Net sales per employee	Millions of yen	47.96	49.13	47.44	45.88	45.44	45.12	43.47	42.22	39.43	43.69	46.66
Operating profit per employee	Millions of yen	2.76	3.65	3.65	3.75	4.11	4.04	3.64	3.28	2.51	3.35	3.44

Equity = Shareholders' equity including accumulated other comprehensive income

Equity-to-asset ratio = Equity/Total assets

Current ratio = Current assets/Current liabilities

Fixed ratio = Fixed assets/Equity

Debt/Equity ratio = Interest-bearing debt/Equity

Interest coverage ratio = (Operating profit + Interest and dividends)/Interest expense

Total assets turnover = Net sales/Average total assets

Inventory turnover = Net sales/Average inventory

Tangible fixed assets turnover = Net sales/Average tangible fixed assets R&D expenditures to revenues = R&D expenditures/Net sales

R&D expenditures to revenues = R&D expenditures/Net sales ROE = Profit attributable to owners of parent/Average equity

ROA = Ordinary profit/Average total assets

ROIC = After-tax operating profit/Average invested capital (Fixed assets + Working capital)

EBITDA = Operating profit + Depreciation + Amortization of goodwill

PER = Stock prices at the end of fiscal year/Basic earnings per share

Net sales per employee = Net sales/Average number of employees

Operating profit per employee = Operating profit/Average number of employees

#### ▼Please refer to the FACT BOOK for detailed financial data.

https://www.sekisuichemical.com/ir/financial/factbook/

SEKISUI CHEMICAL Group's Value Creation Strategies That Underpin Medium- to Long-term Growth

Foundation for Business Model

Data

## Key Financial and Non-financial Data

Non-financial Data		FY2018	FY2019	FY2020	FY2021	FY2022
Products to Enhance Sustainability			_	_	-	
Sales ratio	%	56.3	58.3	60.6	66.7	73.1
Net sales	Billions of yen	643.8	658.3	640.3	772.4	908.9
Housing	Billions of yen	364.3	374.0	352.9	393.8	448.6
Urban Infrastructure & Environmental Products	Billions of yen	97.7	101.5	93.2	101.3	152.1
High Performance Plastics	Billions of yen	178.9	110.0	121.9	186.9	218.5
Medical and Other	Billions of yen	2.8	72.7	72.2	90.4	89.6
No. of newly registered Products to Enhance Sustainability		18	5	12	28	18
Human Capital						
Number of employees (consolidated)	Persons	26,486	27,003	26,577	26,419	26,838
By Region		·		· · · · · · · · · · · · · · · · · · ·		
Japan	Persons	19,464	19,727	19,800	19,616	20,015
North America	Persons	1,494	1,970	1,744	1,748	1,989
Europe	Persons	958	977	1,014	1,047	1,051
Asia/Pacific	Persons	4,570	4,329	4,019	4,008	3,783
By segment						
Housing	Persons	10,891	10,937	11,182	11,017	11,368
Urban Infrastructure & Environmental Products	Persons	5,139	5,242	4,959	4,897	4,537
High Performance Plastics	Persons	7,795	8,078	7,541	7,506	7,964
Medical	Persons	1,907	2,050	2,160	2,214	2,127
Diversity (non-consolidated)						
Ratio of women among new graduates hired <sup>1</sup>	%	25.5	26.7	34.1	22.2	28.1
Ratio of mid-career hires <sup>*2/</sup> of which the ratio of women	%	25.7/17.0	20.1/12.1	15.4/8.7	21.4/13.6	40.3/15.0
Ratio of women in management positions	%	3.2	4.1	4.3	4.3	4.5
Ratio of female directors (as of the end of the general meeting of shareholders)	%	0	11.1	10.0	10.0	25.0
Employment ratio of people with disabilities <sup>*3</sup>	%	2.81	2.84	2.75	2.34	2.42
Ratio of those who took childcare leave women/men	%	100/22.5	100/39.0	95.8/34.6	100/47.3	100/68.1
Retention rate (non-consolidated)*4	%	98.5	98.0	98.0	97.5	97.0
Career and human resources development						
Results of intra-group job postings, No. of transferees / No. of applicants	Persons	26/140	28/62	28/54	70/80	45/101
Results of training for major intra-group job postings, No. of participants	Persons	86	69	Not conducted	102	102
Hours of training and development per FTE (non-consolidated) $^{^{\mathrm{5}}}$	Hours	9.4	9.4	6.3	7.1	6.1
Employee Challenge Action rate results <sup>*6</sup>	%	-	-	-	51	47

\*1 New graduates hired: Employees who joined the Company for the first time after graduation (undergraduate degree, graduate school, etc.) with no working experience

\*2 Mid-career hires (experienced personnel hires) ratio: Ratio of mid-career hires to all hires

\*3 Including a special provision subsidiary (as of March 2023)

\*4 Retention rate: (1- (Number of employees who left employment/Number of employees as of April of the fiscal year)) ×100

\*5 Educational programs held at SEKISUI CHEMICAL's Human Resources Department at Corporate Headquarters

\*6 Percentage of respondents who answered "Yes" or "Somewhat applicable" regarding challenging behavior to realize Vision 2030.

SEKISUI CHEMICAL Group's Strategies That Underpin Medium- to Long-term Growth Foundation for

Foundation for Business Model

Data

## Key Financial and Non-financial Data

Non-financial Data		FY2018	FY2019	FY2020	FY2021	FY2022
Environment"					-	
GHG emissions from the supply chain	Kt-CO <sub>2</sub>	5,331	4,986	4,674	5,086	4,576
Scope1+Scope2	Kt-CO <sub>2</sub>	898	867	751	743	655
Domestic	Kt-CO <sub>2</sub>	357.8	341.6	304.2	296.2	255.8
Overseas	Kt-CO <sub>2</sub>	540.3	525.3	446.9	446.9	399.2
Scope3	Kt-CO <sub>2</sub>	4,433	4,119	3,923	4,343	3,917
Energy use during manufacturing (Japan)	TJ	3,653	3,451	3,281	3,507	3,258
Energy use during manufacturing (Overseas)	TJ	6,715	6,766	5,842	6,922	6,658
Renewable energy ratio of purchased electricity	%	0.2	0.3	7.2	19.7	36.4
Production site waste generation	1,000 tons	76.2	70.9	67.6	68.9	71.3
Production site waste recycled	1,000 tons	65.5	61.9	58.4	63.2	63.2
Waste generated on construction sites of new housing (Japan)	Tons per unit	2.45	2.38	2.49	2.23	2.17
Water intake at production sites (Japan)	Km <sup>3</sup>	15,218	14,146	13,719	14,247	13,449
Water intake at production sites (Overseas)	Km <sup>3</sup>	6,032	6,522	6,167	7,290	7,337
COD discharge (Japan)	Tons	84.9	73.9	62.1	69.5	59.1
Discharge of volatile organic compounds (VOCs) into the atmosphere (Japan)	Tons	653	676	680	609	560

\*1 Past figures have been revised due to improvements in precision.

Internal Control						
Safety						
Occupational accidents (Fatal occupational accidents)	Accidents	63 (0)	70 (0)	75 (1)	68 (0)	74 (0)
Incidents attributable to machines and equipment (Serious facility accidents)	Accidents	10 (0)	7 (0)	7 (0)	4 (0)	4 (0)
Quality						
Occurrences of major quality issues	Accidents	1	1	2	1	2
External failure costs (FY2016 = 100) <sup>°2</sup>		98.6	95.0	124.8	120.4	98.6
Compliance						
Serious non-compliance and negligence	Accidents	-	-	0	0	0
Information management						
Cyber security incidents <sup>*3</sup>	Accidents	-	-	-	0	0

\*2 Costs arising from responding to product-related complaints

\*3 Serious impact from incidents such as virus infection, information leakage, or core system outages resulting from external cyber attack

▼Please refer to the Sustainability Report for detailed non-financial data.

https://www.sekisuichemical.com/sustainability\_report/report/

SEKISULCHEMICAL Group's

Strategies That Underpin

Report 2023 (Year Ended March 31, 2023)

## Corporate Information and Stock Information As of March 31, 2023

### SEKISUI CHEMICAL CO., LTD.

Head Office: 4-4. Nishitenma 2-chome. Kita-ku. Osaka

Tokyo Head Office: 10-4, Toranomon 2-chome, Minato-ku, Tokyo

Founded: March 3, 1947

Employees: 26,838

Consolidated Subsidiaries: 148

Affiliates (Equity Method): 7

Paid-in Capital: ¥100,002,375,657

Fiscal Year: April 1 to March 31 of the following year

Accounting Auditor: KPMG AZSA LLC

Listings: Common stock listed on the Tokyo Stock Exchange

Stock Ticker Number: 4204

Number of Shareholders: 25,936

#### Manager of the Register of Shareholders: Mitsubishi UFJ Trust and Banking Corporation

**Issued:** 456,507,285 shares

## Issued shares and breakdown of shareholders

Total number of shares issued and outstanding (1.000 shares)

484,507		7 471,50	7 456,50	7
10.4% 9.6%	5.5% 1.8% 8.8% 9.4%	5.5% 2.4% 9.7%	5.6% 1.8% 10.4%	5.7% 2.3%
34.7%	36.4%	36.8%	35.7%	
38.0%	37.5%	37.8%	38.3%	
FY19	FY20	FY21	FY22	
Foreign Investors		viduals Domestic Other Companies	Securities Companies	Treasury Shares

## Major external evaluations conducted during fiscal 2022

### **ESG** indices

- Earned selection to the World Index category of the DJSI
- · Earned selection to the FTSE4Good Index series
- Earned selection to the FTSE Blossom Japan Index
- · Earned selection to the FTSE Blossom Japan Sector Relative Index
- · Earned selection to the Morningstar Japan ex-REIT Gender **Diversity Tilt Index**
- · Earned selection to the MSCI ESG Leaders Indexes
- · Earned selection to the MSCI Japan ESG Select Leaders Index
- Earned selection to the MSCI Japan Empowering Women (WIN) Select Index
- Farned selection to the S&P / JPX Carbon Efficient Index.

### Environment

Re-acquired certification from the Science-Based Targets (SBT) Initiative for the 1.5°C GHG reduction target (March 2023)



DRIVING AMBITIOUS CORPORATE CLIMATE ACTION

### Other

Earned selection as one of the 2023 Global 100 Most Sustainable Corporations in the World index, ranking 84th



### Futoshi Kamiwaki Representative Director,

Regarding the Publication of the Integrated

Data

Senior Managing Executive Officer, Responsible for ESG Management, Digital Transformation, and New Business Development Departments, Head of Business Strategy Department

In fiscal 2023, the SEKISUI CHEMICAL Group launched its medium-term management plan, the second step toward realizing its long-term vision. In this integrated report, the SEKISUI CHEMICAL Group explains how it is working to create corporate value and contribute to solving social issues, which is part of its DNA. In this edition, together with the Company president, Keita Kato, we have also tried to reflect as much as possible the suggestions and opinions received from institutional investors through dialogue.

We hope this Integrated Report will serve as a tool for understanding SEKISUI CHEMICAL Group and contribute to constructive dialogue. We will continue to provide investors with detailed and easy-to-understand explanations of the Company's status and growth strategies while working to increase our corporate value.

## SEKISUI CHEMICAL CO., LTD.

2-10-4 Toranomon, Minato-ku, Tokyo 105-8566 Japan https://www.sekisuichemical.com/

Investor Relations Group, **Business Strategy Department** https://www.sekisuichemical.com/ir/support/contact/

Stock Information

https://www.sekisuichemical.com/ir/stock/stock info/

External evaluations https://www.sekisuichemical.com/sustainability\_report/external\_evaluations/