

Consolidated Earnings Report for the Nine Months Ended December 31, 2004

Company Name: Sekisui Chemical Co., Ltd.

(URL: <http://www.sekisui.co.jp>)

Code No.: 4204

Stock Listings: Tokyo and Osaka stock exchanges (First Section)

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1. Matters Pertaining to Preparation of Operating Results

(1) Application of simplified accounting methods: Yes

Simplified accounting methods have been applied to the presentation of certain financial accounts, such as the recording of allowances, without biasing the judgment of investors and other stakeholders, in conformity with standards used previously in the preparation of interim financial statements.

(2) Changes in accounting methods from the most-recent consolidated fiscal year: Yes

Effective from the fiscal year ending March 31, 2005, foreign exchange translations for the earnings and expenses of overseas consolidated subsidiaries are based on the average exchange rate during the term under review. Previously, the exchange rate on the balance sheet date was used. The effect of this change on income is minimal.

(3) Changes in the scope of consolidation and affiliates accounted for under the equity method: Yes

Consolidated subsidiaries: New 13; Excluded 9; Affiliates accounted for under equity method: New 0; Excluded 0

2. Financial and Operating Results for the Nine Months Ended December 31, 2004 (April 1, 2004 to December 31, 2004)

(1) Consolidated business results

(Figures rounded down to the nearest million yen)

	Net Sales		Operating Income		Recurring Income		Net Income	
	millions of yen	%	millions of yen	%	millions of yen	%	millions of yen	%
Nine months ended December 31, 2004	633,209	5.6	26,761	88.5	29,841	87.1	19,396	142.4
Nine months ended December 31, 2003	599,515	-	14,197	-	15,947	-	8,000	-
(Ref.) Year ended March 31, 2004	814,863		23,080		27,490		15,019	

	Net Income Per Share	Net Income Per Share (Diluted)
	yen	yen
Nine months ended December 31, 2004	36.44	36.30
Nine months ended December 31, 2003	15.02	-
(Ref.) Year ended March 31, 2004	28.00	27.89

(Note) The percentage figures accompanying net sales, operating income, etc. indicate year-on-year changes.

(Qualitative information about consolidated business results)

Consolidated net sales for the three months ended December 31, 2004 exceeded those from the same period a year earlier due to firm housing sales and a strong performance by automobile-related products, among other areas. In addition to increased sales, benefits from stronger competitiveness in mainstay businesses and other factors resulted in significant improvement in operating income, and recurring income and net income both rose over the same period in the previous year. The performance in each business segment in the three months ended December 31, 2004 was as follows:

◆ Housing

Despite lingering uncertainty in the housing market, healthy sales of “houses with no heating and lighting expenses” and other environmentally friendly products, together with benefits from the standardization of production and assembly volume, stimulated growth in sales and earnings. In October, Sekisui launched a new product called “Grand To You.” Part of the Company’s lineup of “houses with no heating and lighting expenses,” this product combines living comfort with a heightened level of environmental functionality. The robust performance of this product reflects the high degree of acceptance that this concept has won from the market. In the home remodeling business, meanwhile, Sekisui enhanced its five - year regular home checkup service, part of its “60 Year Long-term Support System,” which stimulated sales and earnings growth.

Cumulative sales for this segment for the nine months under review were 322.0 billion yen, up 14.3 billion yen year on year. Operating income was 12.9 billion yen, or 4.6 billion yen higher.

◆ Urban Infrastructure & Environmental Products

In core businesses, additional price mark-ups for PVC pipes in October 2004 won acceptance. This followed earlier mark-ups initiated in March in response to higher costs for raw materials driven by rising oil prices. Sales also grew atop the steady uptake at semiconductor plants of Sekisui’s line of pipes and valves for handling ultra - pure water. In December 2004, Sekisui increased its equity investment in Sekisui Qingdao Plastic Co., Ltd., located in Qingdao, China. This move marks the Company’s full-scale entry into China’s market for pipes used in construction equipment.

Cumulative segment sales were 146.4 billion yen, an increase of 10.0 billion yen year on year. Operating income was 5.4 billion yen, or 5.6 billion yen higher.

◆ High Performance Plastics

While the impact of market conditions slowed sales growth in the IT field, one of Sekisui’s priority fields, in automotive materials, higher sales were recorded for interlayer film for laminated glass for automobiles and polyolefin foam.

As part of efforts to expand business overseas, in October 2004, work was completed on a factory to produce interlayer film for laminated glass for automobiles in Suzhou, China. Earlier in May, Sekisui initiated production in China of plastic vacuum blood - collection tubes. While maintaining its market reputation for superior quality, Sekisui is striving to rapidly transform these operations into viable businesses.

Cumulative sales for this segment rose 11.8 billion yen to 146.7 billion yen, and operating income climbed 2.4 billion yen year on year to 11.0 billion yen.

(2) Consolidated financial position

	Total Assets	Shareholders' Equity	Shareholders' Equity Ratio	Shareholders' Equity Per Share
	millions of yen	millions of yen	%	yen
Nine months ended December 31, 2004	762,363	305,739	40.1	574.62
Nine months ended December 31, 2003	768,621	281,577	36.6	529.33
(Ref.) Year ended March 31, 2004	748,790	291,756	39.0	548.16

Consolidated Cash Flows

	Operating Activities	Investing Activities	Financing Activities	End of Year Cash and Cash Equivalents
	millions of yen	millions of yen	millions of yen	millions of yen
Nine months ended December 31, 2004	26,908	-1,161	-23,560	24,741
Nine months ended December 31, 2003	28,710	-13,146	-12,312	21,013
(Ref.) Year ended March 31, 2004	57,913	-13,114	-40,549	22,535

(Qualitative information about consolidated financial position)

◆ Financial position (Nine months to December 31, 2004 compared with March 31, 2004)

Total assets at the end of the nine-month period rose 13.5 billion yen to 762.3 billion yen. This was mainly due to an increase of 16.5 billion yen in trade notes and accounts receivable, together with an increase of 7.0 billion yen in housing fixtures and other inventories. Partially offsetting this, among other items, was a total drop of 14.5 billion yen in tangible fixed assets and investment securities. Shareholders' equity increased 13.9 billion yen to 305.7 billion yen, mainly reflecting a 13.9 billion yen increase in retained earnings. The shareholders' equity ratio was 40.1%.

◆ Cash flows (April 1, 2004 to December 31, 2004)

Net cash provided by operating activities was 26.9 billion yen. This was mainly due to cash inflows such as 28.5 billion yen in income before income taxes and minority interests and 18.7 billion yen in depreciation and amortization. Cash outflows included 17.0 billion yen due to increases in operating capital, such as accounts payable and inventories. Net cash used in investing activities was held to 1.1 billion yen. This achievement reflected efforts to reduce investment securities and other assets, despite concentrated investment in growth areas. Net cash used by financing activities was 23.5 billion yen, largely stemming from the repayment of interest-bearing liabilities and dividend payments. As a result, cash and cash equivalents at the end of the nine-month period amounted to 24.7 billion yen.

(Ref.) Forecasts for fiscal 2004 (April 1, 2004 to March 31, 2005)

No revisions have been made to the full-year forecasts announced on October 28, 2004, when the interim earnings report was released.

Forecasts are based on information available to management at the time of this announcement. A number of uncertainties may cause actual results to differ materially from forecasts.

<Reference Materials>

1. Consolidated Balance Sheets for the Quarter

(Millions of Yen)

Term Item	3rd Qtr. FY 2004		FY 2003		Difference	3rd Qtr. FY 2003	
	As of 31 Dec. 2004		As of 31 Mar. 2004			As of 31 Dec. 2003	
	Amount	%	Amount	%		Amount	%
(Assets)							
I Current Assets							
1. Cash and deposits	24,961		23,392		1,568	21,387	
2. Trade notes receivable	62,926		47,454		15,471	64,471	
3. Accounts receivable	69,244		68,196		1,048	62,988	
4. Securities	10		1,067		-1,057	500	
5. Inventories	32,883		32,391		492	32,192	
6. Land for sale	9,368		8,752		616	9,487	
7. Other inventories	45,706		39,772		5,933	41,145	
8. Advances	1,420		1,145		274	769	
9. Prepaid expenses	2,578		922		1,656	3,606	
10. Deferred tax assets	10,610		10,513		96	11,737	
11. Short-term loans	4,013		5,214		-1,200	5,744	
12. Other	23,167		19,421		3,746	20,833	
13. Allowance for doubtful accounts	-1,379		-1,706		326	-2,526	
Total current assets	285,511	37.5	256,537	34.3	28,973	272,338	35.4
II Fixed assets							
1. Tangible fixed assets							
(1) Buildings & structures	86,927		88,469		-1,542	88,696	
(2) Machinery, equipment and tools	59,554		60,100		-546	61,529	
(3) Land	73,345		73,302		43	73,432	
(4) Construction in progress	6,681		10,622		-3,940	13,362	
(5) Other	7,431		7,358		72	7,671	
(Total tangible fixed assets)	(233,940)	(30.7)	(239,854)	(32.0)	(-5,913)	(244,692)	(31.8)
2. Intangible fixed assets							
(1) Software	4,493		4,898		-405	5,025	
(2) Consolidation adjustment	3,209		3,404		-194	3,460	
(3) Other	1,803		1,923		-120	2,010	
(Total intangible assets)	(9,506)	(1.2)	(10,226)	(1.4)	(-720)	(10,497)	(1.4)
3. Investments and other assets							
(1) Investments in securities	186,705		195,367		-8,662	189,489	
(2) Long-term loans	3,544		3,710		-166	3,556	
(3) Long-term prepaid expenses	1,321		1,550		-229	1,517	
(4) Deferred income taxes	32,291		31,944		347	35,672	
(5) Other	10,786		11,197		-410	12,407	
(6) Allowance for doubtful	-1,244		-1,598		353	-1,550	
(Total investment and other assets)	(233,404)	(30.6)	(242,172)	(32.3)	(-8,767)	(241,092)	(31.4)
Total fixed assets	476,851	62.5	492,252	65.7	-15,401	496,282	64.6
Total assets	762,363	100.0	748,790	100.0	13,572	768,621	100.0

(Millions of Yen)

Term Item	3rd Qtr. FY 2004		FY 2003		Difference	3rd Qtr. FY 2003	
	As of 31 Dec. 2004		As of 31 Mar. 2004			As of 31 Dec. 2003	
	Amount	%	Amount	%		Amount	%
(Liabilities)							
I Current liabilities							
1. Trade notes payable	19,010		22,965		-3,954	31,511	
2. Accounts payable	112,610		102,209		10,400	98,180	
3. Short-term loans	35,714		40,134		-4,420	47,022	
4. Commercial paper	5,000		5,000		—	24,000	
5. Bonds due within one year	111		96		14	100	
6. Accrued expenses	24,131		25,223		-1,091	22,717	
7. Accrued income taxes	10,068		2,556		7,512	4,863	
8. Deferred tax liabilities	48		429		-380	80	
9. Provision for bonuses	6,107		9,754		-3,647	6,767	
10. Provision for compensation for completed construction	866		836		30	820	
11. Advances received	36,131		32,559		3,571	30,624	
12. Other	31,953		27,190		4,763	30,499	
Total current liabilities	281,754	37.0	268,955	35.9	12,798	297,187	38.7
II Fixed liabilities							
1. Bonds	25,000		25,107		-107	25,211	
2. Long-term loans	69,138		82,734		-13,596	84,432	
3. Deferred tax liabilities	3,328		3,315		12	3,395	
4. Provision for retirement allowance	65,018		65,036		-17	64,498	
5. Other	4,599		4,024		575	4,018	
Total fixed liabilities	167,084	21.9	180,217	24.1	-13,133	181,556	23.6
Total liabilities	448,838	58.9	449,173	60.0	-334	478,743	62.3
(Minority shareholders' interests)	7,785	1.0	7,861	1.0	-75	8,299	1.1
(Shareholders' equity)							
I Common stock	100,002	13.1	100,002	13.4	—	100,002	13.0
II Capital surplus	109,275	14.3	109,243	14.6	31	109,235	14.2
III Retained earnings	94,705	12.4	80,792	10.8	13,912	73,800	9.6
IV Unrealized gain on land revaluation	347	0.0	346	0.0	1	346	0.0
V Unrealized holding gain (loss) on securities	5,607	0.7	5,885	0.8	-278	2,946	0.4
VI Foreign currency translation adjustments	-998	-0.1	-1,770	-0.2	772	-1,974	-0.3
VII Treasury stock	-3,200	-0.4	-2,744	-0.4	-456	-2,779	-0.4
Total shareholders' equity	305,739	40.1	291,756	39.0	13,983	281,577	36.6
Total liabilities, minority shareholders interests, and shareholders' equity	762,363	100.0	748,790	100.0	13,572	768,621	100.0

2. Consolidated Statements of Income for the Quarter

(Millions of Yen)

Term Item	3rd Qtr. FY 2004		3rd Qtr. FY 2003		Difference	FY 2003				
	Nine months from 1 Apr. 2004 to 31 Dec. 2004		Nine months from 1 Apr. 2003 to 31 Dec. 2003			From 1 Apr. 2003 to 31 Mar. 2004				
	Amount	%	Amount	%		Amount	%			
I Net sales	633,209	100.0	599,515	100.0	33,693	814,863	100.0			
II Cost of sales	444,476	70.2	424,000	70.7	20,476	579,134	71.1			
Gross income	188,732	29.8	175,515	29.3	13,217	235,728	28.9			
III Selling, general & administrative expenses	161,970	25.6	161,317	26.9	653	212,647	26.1			
Operating income	26,761	4.2	14,197	2.4	12,563	23,080	2.8			
IV Non-operating income										
1. Interest income	653		675			970				
2. Dividend income	317		318			411				
3. Investment income by equity method	4,504		4,448			8,489				
4. Miscellaneous income	3,835	9,312	1.5	3,530	8,971	1.5	340	5,144	15,016	1.8
V Non-operating expenses										
1. Interest expenses	1,912		2,190			2,758				
2. Discount on commercial paper	0		2			3				
3. Sales discounts	248		235			316				
4. Miscellaneous expenses	4,071	6,232	1.0	4,795	7,222	1.2	-989	7,527	10,606	1.3
Recurring income	29,841	4.7	15,947	2.7	13,894	27,490	3.4			
VI Extraordinary income										
1. Dilution gain	2,059		-			-				
2. Gain on transfer of business	440	2,499	0.4	-	-	-	2,499	-	-	
VII Extraordinary expenses										
1. Structural improvement expenses	1,218		1,293			3,097				
2. Loss on sales or disposal of property, plant and equipment	2,554	3,773	0.6	1,956	3,250	0.5	522	2,329	5,427	0.7
Income before income taxes and minority interests for the quarter	28,568	4.5	12,696	2.1	15,871	22,062	2.7			
Income taxes	9,380	1.5	4,309	0.7	5,071	3,449	0.4			
Deferred taxes	-	-	-	-	-	3,019	0.4			
Minority interests	-208	-0.0	386	0.1	-595	574	0.1			
Net income for the quarter	19,396	3.1	8,000	1.3	11,395	15,019	1.8			

3. Consolidated Statements of Capital Surplus and Retained Earnings for the Quarter

(Millions of Yen)

Term Item	3rd Qtr. FY 2004		3rd Qtr. FY 2003		Difference	FY 2003	
	Nine months from 1 Apr. 2004 to 31 Dec. 2004		Nine months from 1 Apr. 2003 to 31 Dec. 2003			From 1 Apr. 2003 to 31 Mar. 2004	
	Amount		Amount			Amount	
(Capital surplus)							
I Capital surplus at beginning of term		109,243		109,234	8		109,234
II Increase in capital surplus							
Disposal of treasury stock	31	31	0	0	31	8	8
III Capital surplus at end of term		109,275		109,234	40		109,243
(Retained earnings)							
I Retained earnings at beginning of term		80,792		69,172	11,620		69,172
II Increase in retained earnings							
1. 3rd qtr. net income	19,396		8,000			15,019	
2. Increase due to exclusion of subsidiaries from consolidation	-	19,396	25	8,026	11,369	-	15,019
III Decrease in retained earnings							
1. Dividends	4,825		3,220			3,220	
2. Directors' bonuses	159		40			40	
3. Decrease due to increase in consolidated subsidiaries	435		-			-	
4. Decrease due to exclusion of subsidiaries from consolidation	64	5,483	137	3,398	2,084	137	3,398
IV Retained earnings at end of term		94,705		73,800	20,905		80,792

4. Consolidated Statements of Cash Flows for the Quarter

(Millions of Yen)

Term Item	3rd Qtr. FY 2004	3rd Qtr. FY 2003	FY 2003
	Nine months from 1 Apr. 2004 to 31 Dec. 2004	Nine months from 1 Apr. 2003 to 31 Dec. 2003	From 1 Apr. 2003 to 31 Mar. 2004
I. Operating activities			
1. Income (loss) before income taxes and minority interests	28,568	12,696	22,062
2. Depreciation and amortization	18,766	19,453	26,623
3. Dilution gain	-2,059	-	-
4. Loss on sales or disposal of property, plant and equipment	2,554	1,956	2,329
5. Reversal of retirement benefits, net of payments	-99	3,246	3,811
6. Interest and dividend income	-971	-993	-1,381
7. Interest expense	2,160	2,427	3,078
8. Equity in (earnings) losses of affiliates	-4,504	-4,448	-8,489
9. Decrease in accounts receivable	-15,704	-9,364	2,201
10. Decrease (increase) in inventories	-6,721	-6,822	-4,981
11. Increase (decrease) in accounts payable	3,779	3,955	2,808
12. Increase in advances received	3,957	2,898	3,639
13. Directors' bonuses paid	-159	-40	-40
14. Other	-2,326	4,106	7,660
Subtotal	27,239	29,071	59,320
15. Interest and dividends received	3,995	4,050	4,344
16. Interest paid	-2,291	-2,567	-3,151
17. Income taxes paid	-2,035	-1,843	-2,599
Net cash provided by operating activities (1)	26,908	28,710	57,913
II. Investing activities			
1. Purchases of property, plant and equipment	-15,131	-15,952	-21,007
2. Proceeds from sales of property, plant and equipment	1,050	1,190	3,618
3. Purchases of investment securities	-2,241	-2,229	-3,833
4. Proceeds from sales of investment securities	15,359	7,972	11,035
5. Purchases of shares in subsidiaries accompanying change in consolidation	-	-5,520	-5,520
6. Proceeds from sales of shares in subsidiaries accompanying change in consolidation	-	564	564
7. Purchases of intangible assets and other assets	-1,562	-1,554	-2,256
8. Decrease (increase) in short-term loans, net	30	349	782
9. Other	1,332	2,033	3,503
Net cash used in investing activities (2)	-1,161	-13,146	-13,114
III. Financing activities			
1. Increase (decrease) in short-term debt, net	-9,974	-10,174	-18,695
2. Increase (decrease) in commercial paper, net	-	-1,000	-20,000
3. Proceeds from long-term loans	1,548	10,000	10,000
4. Repayment of long-term loans	-9,969	-7,352	-7,707
5. Repayment of bonds	-99	-100	-96
6. Dividends paid	-4,790	-3,214	-3,225
7. Cash dividends paid to minority shareholders of consolidated subsidiaries	-20	-35	-35
8. Other	-254	-435	-789
Net cash used in financing activities (3)	-23,560	-12,312	-40,549
IV. Effect of exchange rate changes on cash and cash equivalents (4)	39	-746	-200
V. Net increase (decrease) in cash and cash equivalents (1)+(2)+(3)+(4)	2,225	2,505	4,049
VI. Cash and cash equivalents at beginning of term	22,535	18,502	18,502
VII. Increase in cash and cash equivalents resulting from additional consolidation of subsidiaries	27	14	12
VIII. Decrease in cash and cash equivalents resulting from exclusion of subsidiaries from consolidation	-47	-9	-29
IX. Cash and cash equivalents at end of term	24,741	21,013	22,535

5. Segment Information

(Business segments)

First nine months of fiscal 2004 (Apr. 1, 2004 to Dec. 31, 2004)

(Millions of Yen)

	Housing	Urban Infrastructure & Environmental Products	High Performance Plastics	Other Business	Total	Eliminations or Unallocatable Accounts	Consolidated
I. Net sales:							
(1)To third parties.	321,812	137,551	142,116	31,729	633,209	-	633,209
(2)Intersegment	199	8,943	4,652	6,666	20,462	-20,462	-
Total	322,012	146,494	146,768	38,395	653,671	-20,462	633,209
Operating expenses	309,016	141,068	135,702	41,001	626,788	-20,340	606,447
Operating income (loss)	12,995	5,426	11,066	-2,605	26,883	-121	26,761
II. Assets	188,799	148,153	173,099	48,562	558,614	203,749	762,363
Depreciation and amortization	4,373	4,175	8,024	1,311	17,885	881	18,766
Capital expenditures	4,157	3,161	6,964	1,618	15,902	152	16,055

First nine months of fiscal 2003 (Apr. 1, 2003 to Dec. 31, 2003)

(Millions of Yen)

	Housing	Urban Infrastructure & Environmental Products	High Performance Plastics	Other Business	Total	Eliminations or Unallocatable Accounts	Consolidated
I. Net sales:							
(1)To third parties.	307,497	124,709	130,488	36,820	599,515	-	599,515
(2)Intersegment	119	11,783	4,434	4,954	21,292	-21,292	-
Total	307,617	136,493	134,923	41,775	620,808	-21,292	599,515
Operating expenses	299,260	136,753	126,276	44,297	606,588	-21,270	585,317
Operating income (loss)	8,356	-260	8,646	-2,522	14,220	-22	14,197
II. Assets	182,958	147,867	166,841	59,851	557,518	211,102	768,621
Depreciation and amortization	4,893	4,554	7,661	1,583	18,693	760	19,453
Capital expenditures	2,693	3,536	8,594	2,432	17,256	488	17,745

Fiscal 2003 (Apr. 1, 2003 to Mar. 31, 2004)

(Millions of Yen)

	Housing	Urban Infrastructure & Environmental Products	High Performance Plastics	Other Business	Total	Eliminations or Unallocatable Accounts	Consolidated
I. Net sales:							
(1)To third parties.	410,723	175,585	176,155	52,399	814,863	-	814,863
(2)Intersegment	178	16,696	5,601	8,034	30,510	-30,510	-
Total	410,901	192,281	181,757	60,434	845,374	-30,510	814,863
Operating expenses	400,625	189,006	169,448	63,236	822,316	-30,534	791,782
Operating income (loss)	10,275	3,274	12,309	-2,802	23,057	23	23,080
II. Assets	176,520	145,133	166,764	54,520	542,938	205,851	748,790
Depreciation and amortization	6,655	6,063	10,722	2,173	25,614	1,008	26,623
Capital expenditures	3,431	4,700	12,548	1,235	21,915	2,260	24,175

(Geographical Segments)

First nine months of fiscal 2004 (Apr. 1, 2004 to Dec. 31, 2004)

(Millions of Yen)

	Japan	United States of America	Europe	Asia	Others	Total	Eliminations or unallocatable accounts	Consolidated
I. Net sales:								
(1)To third parties	578,516	14,518	20,710	17,685	1,778	633,209	-	633,209
(2)Intersegment	15,519	1,017	568	603	89	17,798	-17,798	-
Total	594,035	15,535	21,279	18,288	1,868	651,007	-17,798	633,209
Operating expenses	571,405	14,708	18,857	17,438	1,674	624,083	-17,636	606,447
Operating income (loss)	22,630	827	2,421	850	193	26,924	-162	26,761
II. Assets	479,530	13,405	27,839	16,994	2,675	540,445	221,918	762,363

First nine months of fiscal 2003 (Apr. 1, 2003 to Dec. 31, 2003)

(Millions of Yen)

	Japan	United States of America	Europe	Asia	Others	Total	Eliminations or unallocatable accounts	Consolidated
I. Net sales:								
(1)To third parties	553,597	13,770	18,263	12,443	1,440	599,515	-	599,515
(2)Intersegment	14,836	880	288	918	75	17,000	-17,000	-
Total	568,433	14,651	18,552	13,362	1,515	616,516	-17,000	599,515
Operating expenses	557,287	13,791	16,878	12,741	1,381	602,078	-16,761	585,317
Operating income (loss)	11,146	860	1,674	621	134	14,437	-239	14,197
II. Assets	472,404	13,510	26,612	15,669	2,754	530,951	237,669	768,621

Fiscal 2003 (Apr. 1, 2003 to Mar. 31, 2004)

(Millions of Yen)

	Japan	United States of America	Europe	Asia	Others	Total	Eliminations or unallocatable accounts	Consolidated
I. Net sales:								
(1)To third parties	752,920	17,736	24,623	17,501	2,082	814,863	-	814,863
(2)Intersegment	20,084	1,174	502	1,145	78	22,985	-22,985	-
Total	773,004	18,910	25,126	18,646	2,160	837,849	-22,985	814,863
Operating expenses	754,144	17,731	23,093	17,787	1,947	814,704	-22,921	791,782
Operating income (loss)	18,860	1,179	2,032	859	213	23,144	-63	23,080
II. Assets	466,745	13,208	26,858	15,099	2,759	524,670	224,120	748,790

6. Housing Business Orders

	Balance of Orders	
	Millions of Yen	%
FY 2004 Third Qtr.	295,721	4.7
FY 2003 Third Qtr.	282,494	6.9

(Note) Balance of orders is cumulative to the end of the quarter under review. Percentages indicate year-on-year changes.